

Economic Impact Data Collection Form

Purpose of Form

This form is used by Battelle to capture for each state's Agricultural Experiment Station program and Cooperative Extension Service program the specific and detailed financial expenditure and employment data needed to fully model for each state its "in-state" and total economic impacts of these programs as well as involvement in an overall Southern multi-state analysis.

Some sections require an estimation of the "geography" of expenditures -- in-state, *other states within* the Southern region (for clarity defined below), and out-of-region (such as other parts of the U.S. or foreign equipment suppliers). If data is available to provide exact shares, please do. If not, sound estimates are appropriate.

If you have any questions regarding the completion of this form please contact Battelle's Martin Grueber.

E-mail: grueberm@battelle.org or Phone: (216) 898-6402.

Regional Definition

For this analysis the "**Southern Region**" is based upon the regions associated with the Southern Association of Agricultural Experiment Station Directors and the Association of Southern Region Extension Directors. This Region includes the following states and territories: Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, Oklahoma, Puerto Rico, South Carolina, Tennessee, Texas, Virginia, and the U.S. Virgin Islands.

Contact Information

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Please Indicate in Box to Right: Financial Data is Reported in \$Actual, \$Thousands, or \$Millions Actual Dollars

Part 1: Recent Annual Expenditures

Expenditure Category	FY 2011	FY 2010	FY 2009
Salaries and wages to faculty, staff and other employed personnel (W-2 recipients)	\$ 31,099,627	\$ 30,544,421	\$ 33,015,703
Benefits for employed personnel (Including health, retirement, etc. and employer paid payroll taxes, e.g., employer side of social security, unemployment taxes, etc.)	\$ 9,484,968	\$ 8,975,268	\$ 9,200,223
Payments to "mission specific" contractor personnel (Non-staff scientific and technical contractors & consultants, including independent contractors or 1099 recipients and incorporated firms)	\$ 413,119	\$ 504,557	\$ 449,769
Capital account expenditures (Including land, buildings, equipment, or other amortized expenditures)	\$ 2,182,795	\$ 1,378,380	\$ 1,682,695
Other general operating and administration expenditures (Including maintenance, repairs, travel, fuel, communications, supplies, utilities, food, etc.)	\$ 8,692,064	\$ 8,521,080	\$ 8,408,944
Total Expenditures:	\$ 51,872,573	\$ 49,923,706	\$ 52,757,334

If there were significant differences in total expenditures from year to year please provide a brief explanation in the box below. Example:

Part 2: Personnel (FY 2011)

In this section please use your institution's personnel structure to indicate the number of employees by classification as appropriate. Depending on the institution you may or may not use all of the "Personnel Type" categories. Finally, please indicate for each personnel type how many of these workers have some level of a joint appointment with the state's "Other Program" i.e. the non-responding Ag Experiment Station (AES) or Cooperative Extension Service (CES) program. For example, if the respondent is from a state's AES program, the last column would indicate how many of the "headcount" number will also be included in the "headcount" number for the state's CES program.

Personnel Type	Number of Personnel (Headcount)	Full Time Equivalent	Number of Personnel With Joint Appointment To "Other Program"
Institutional full-time & AES/CES respondent full-time employees (100% of their time is AES/CES mission specific)	676	631.3	45
Institutional full-time & AES/CES respondent part-time employees (less than 100% of their time is AES/CES mission specific; for example may include individuals that are full-time with the university but they have a 25% teaching load)	0	0	0
Institutional part-time employees & AES/CES part-time	34	18.3	0
Non-student temporary employees	228	29.56	0
Student employees (undergrad & graduate)	0	0	0
Total Headcount	938		45
Total FTEs		679.16	
Mission specific contractors (estimated numbers)			

Part 3: Capital Expenditures Details (FY 2011)

In this section please include the total actual expenditures in FY 2011 for any property purchases, new building construction, significant building repairs, or significant new equipment purchases. Include capital expenditures made directly by the state or other funding source specifically for experiment station or extension service use, prorated if also used by other entities. The items included in this section would typically be amortized from an accounting perspective. From an economic impact perspective, we need the actual dollars spent within the fiscal year. Examples: A) a \$2M piece of equipment purchased in FY 2011, the cost of which might typically be amortized, would count as a \$2M expenditure in FY 2011, regardless of the length of amortization. B) a new \$10M facility built out over two years (\$7M in FY 2010 and \$3M in FY 2011), would count as a \$3M capital expenditure in FY 2011. C) a new \$4.5M laboratory, designed by a design and build firm in Ohio for \$3.5 M with a single piece of German laboratory equipment for \$500K and the rest of the lab equipment from in-state vendors would count as \$3.5M in "out-of-region" new construction, \$0.5M "out-of-region" new equipment purchases and \$0.5M in "in-state" new equipment purchases.

Item (examples)	Total FY 2011 Capital Expenditures	Estimated Contractor or Vendor Location* (% Share of Total)		
		In-State	Other States Within Southern Region	Out-of-Region
New Construction Projects Totals	\$ -	0%	0%	0%
Renovations Totals	\$ 3,160,923.00	99%	1%	0%
New Equipment Purchases**	\$ 812,975.00	65%	15%	20%
Total	\$ 3,973,898.00			
Total from Part 1 Above	\$ 2,182,795.00			

* based on billing or residential address of entity from which purchase is made

**New Equipment Purchases include all items meeting our \$2,500 capitalization threshold policy.

Needs to Equal Number Provided in Part 1 Above

Part 4: Non-Staff/Non-Capital Expenditure Detail				
Item (examples)	Total FY 2011 Non-Staff & Non-Capital Expenditures	Estimated Contractor or Vendor Location* (% Share of Total)		
		In-State	Other States Within Southern Region	Out-of-Region
Mission Specific Non-Staff Contractors or Consultants from Part 1	\$413,119	94%	4%	2%
General Office Supplies	\$498,791	7%	13%	80%
Laboratory Supplies & Disposables	\$29,389	47%	21%	32%
Field Supplies (including animal feed, seed, fertilizer, etc.)	\$145,039	94%	1%	5%
Travel (including mileage, government vehicles, etc.)	\$1,894,136	70%	10%	20%
Fuel (for ag/farm equipment or other uses not included in travel)	\$9,459	100%	0%	0%
Electricity	\$165,086	40%	60%	0%
Gas	\$104,609	0%	99%	1%
Water	\$26,344	100%	0%	0%
Equipment Repair/Maintenance & Supplies	\$680,631	20%	44%	36%
Facilities Repair/Maintenance & Supplies	\$141,772	79%	16%	5%
Equipment Rental	\$609,061	72%	7%	21%
Mailing Services	\$74,878	99%	0%	1%
Communications (Internet & Phone Services)	\$387,642	7%	63%	29%
Food	\$539,305	90%	3%	8%
Legal, Accounting, Insurance, HR, and other Admin. Services (not included in direct personnel; could include value of institutional supplied services)	\$291,138	98%	1%	1%
All Other, If Any, Not Included Above	\$4,320,315	70%	17%	13%
Total	\$10,330,714.00			
Exp. On Non-Staff Contractors from Part 1 Above	\$ 413,119.00			
Exp. On Other Expenditures from Part 1 Above	\$ 8,692,064.00			

* based on billing or residential address of entity from which purchase is made

Expenditures Total Needs to Equal Sum of the Numbers Provided in Part 1 Above