

Effective Experiment Station Advocacy in Very Challenging Times

Hunt Shipman, Cornerstone Government Affairs



Discussion Agenda

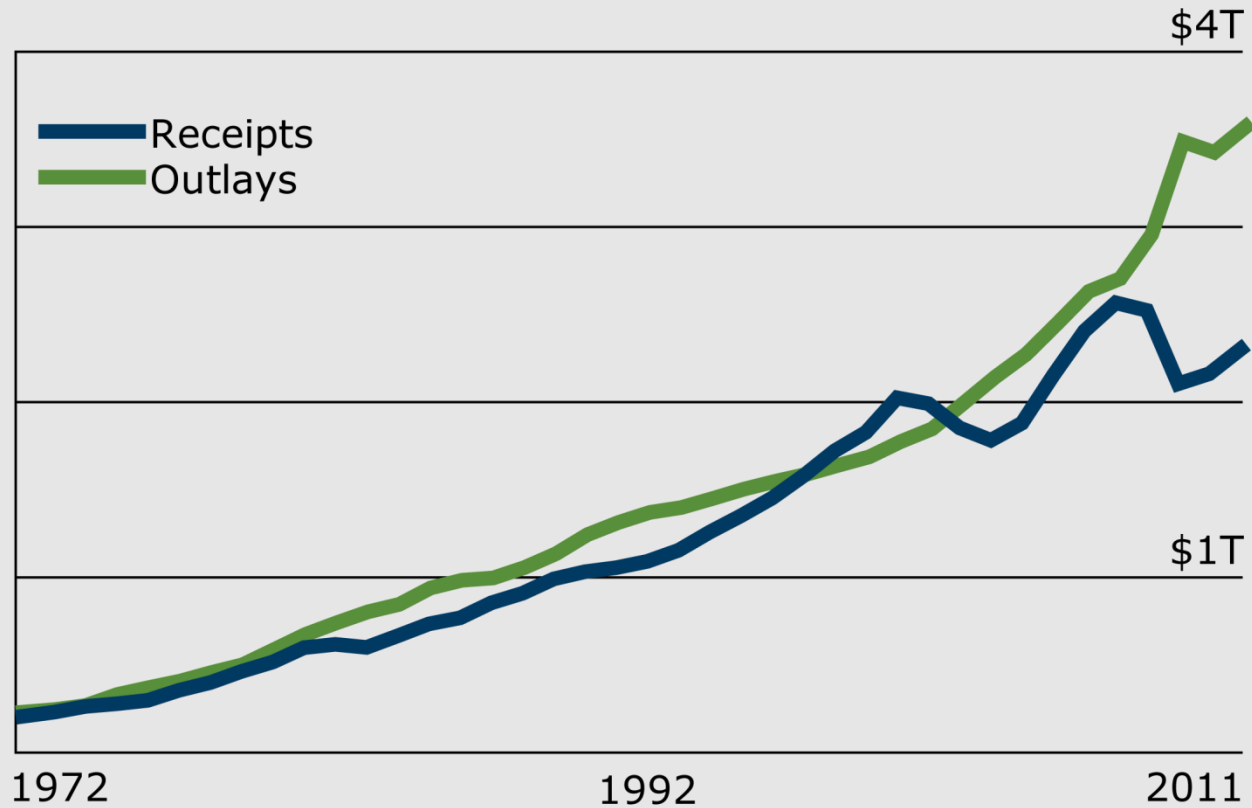
- Near-Term Budget Climate
- Sequestration
- Advocacy Recommendations



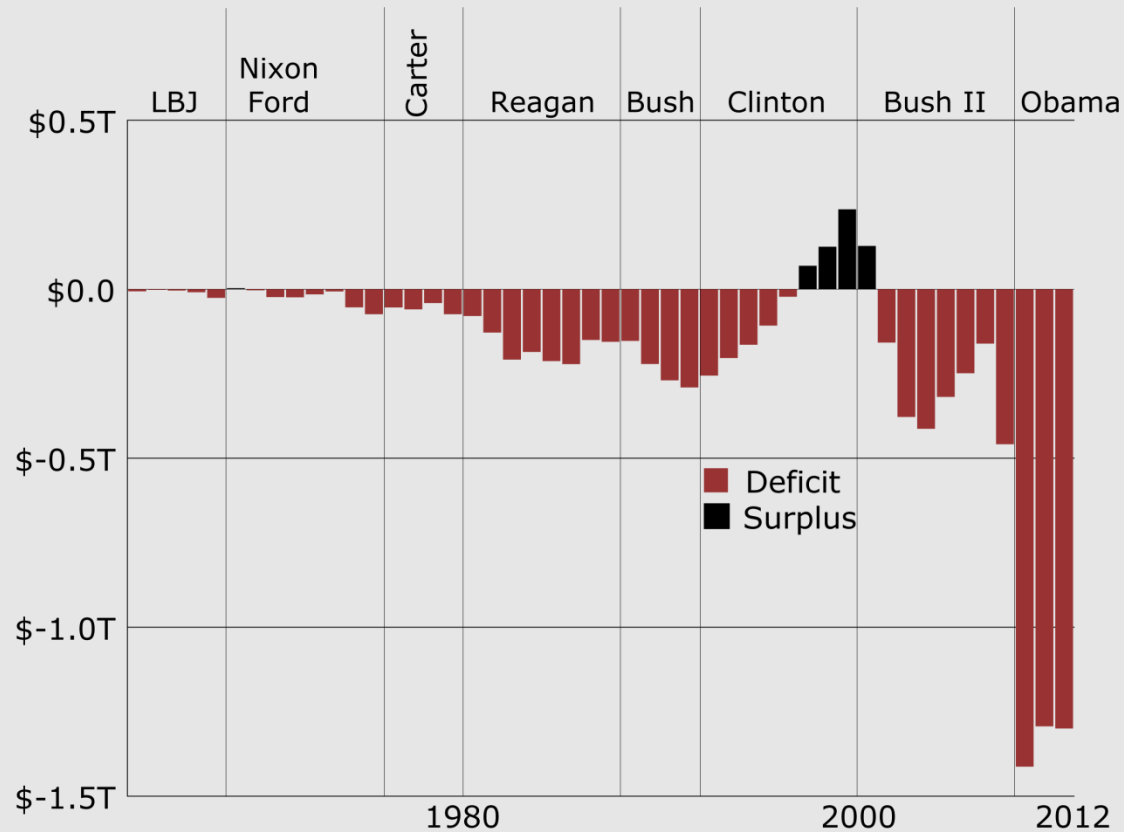
Near-Term Budget Climate



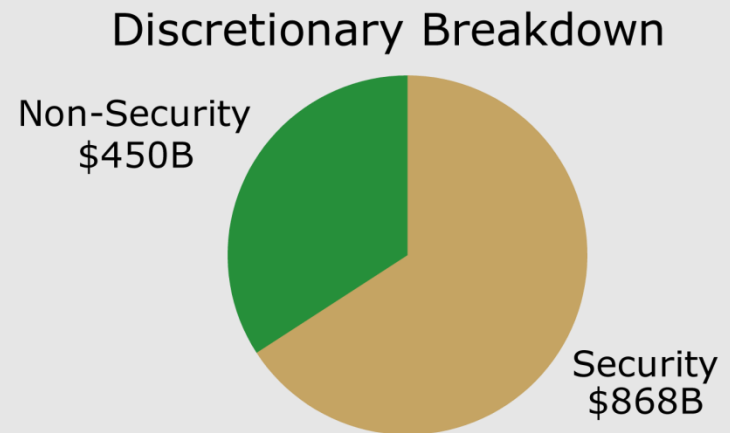
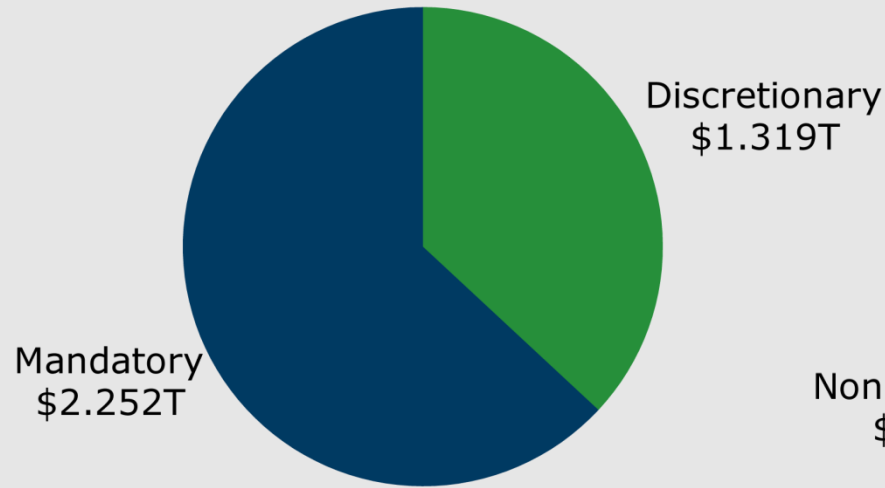
Federal Receipts and Outlays



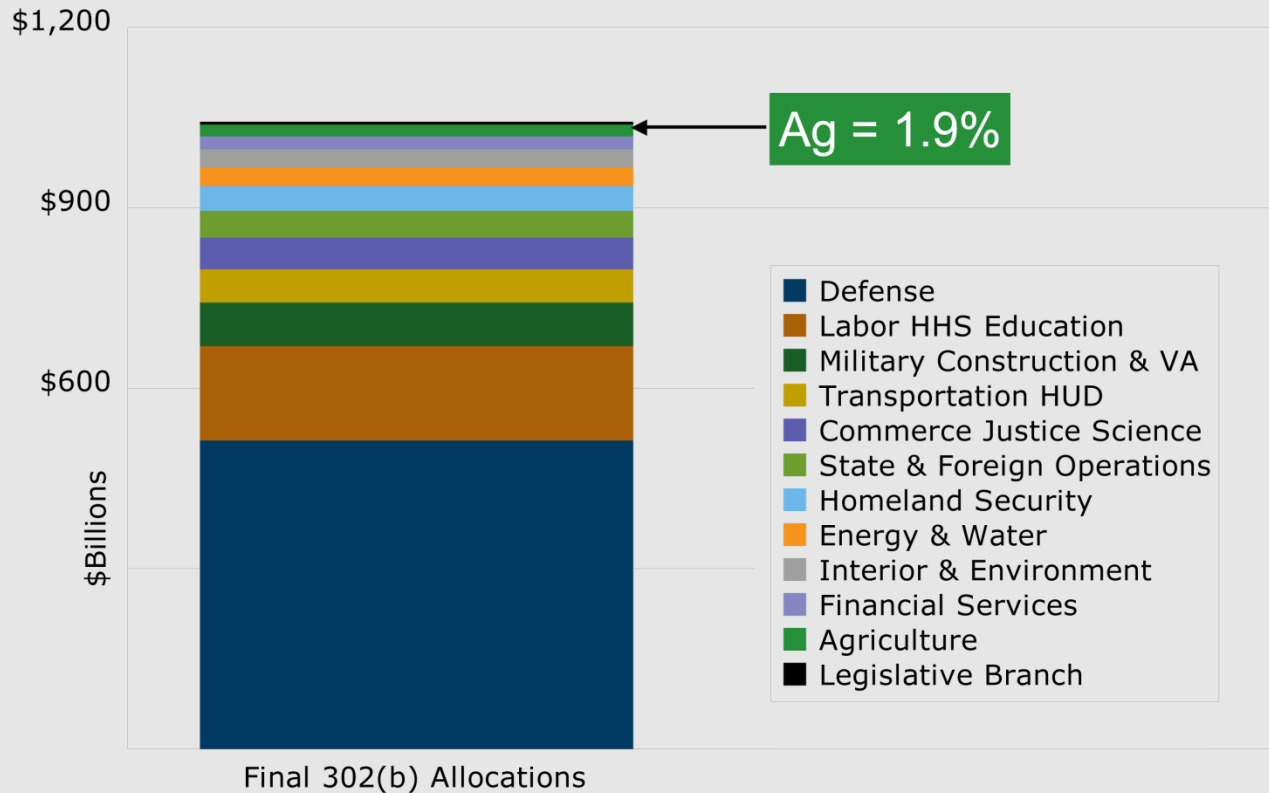
Budget Deficits by President



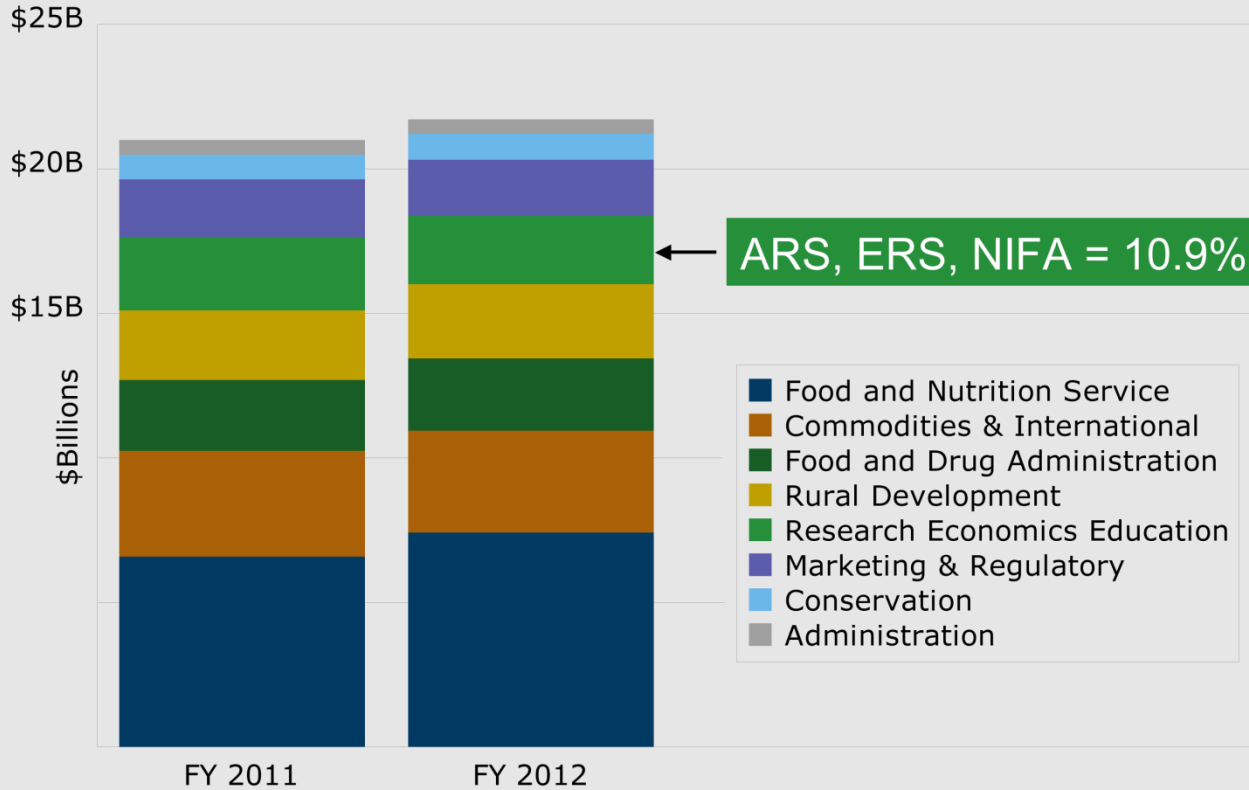
Mandatory and Discretionary Spending



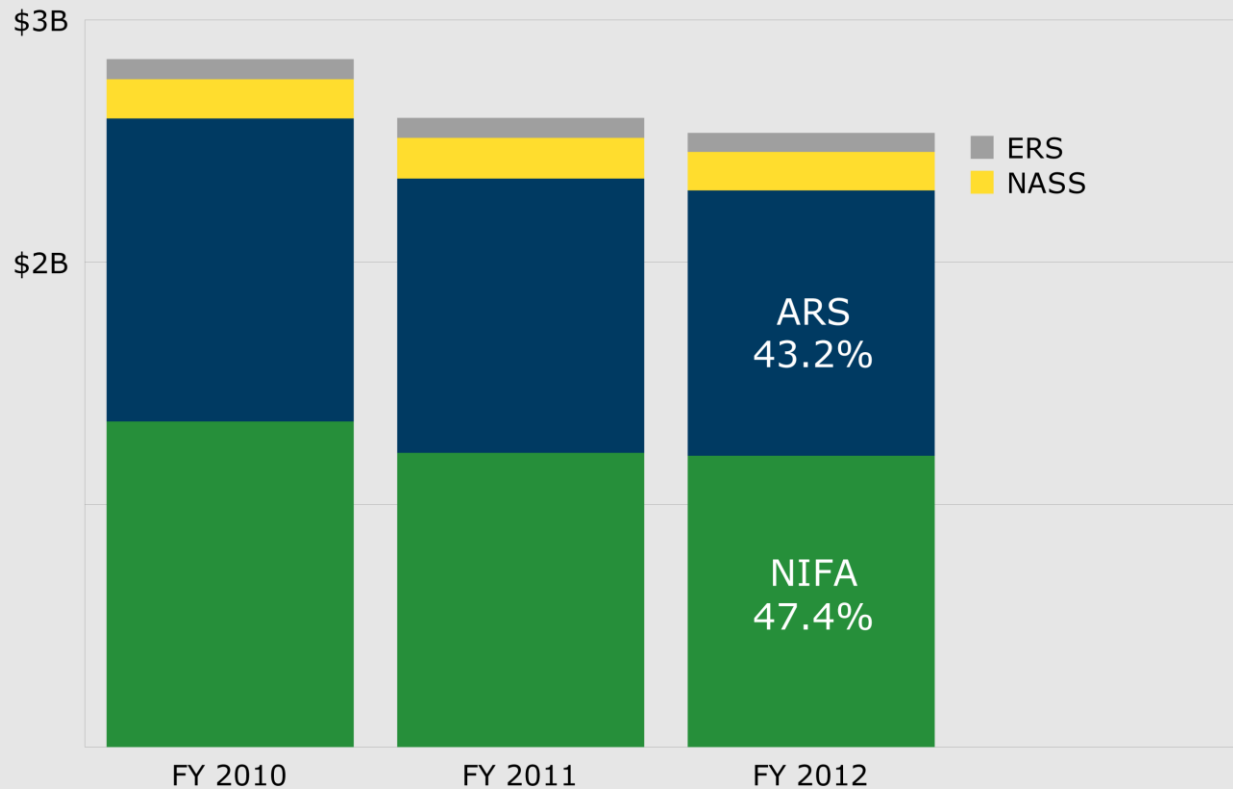
FY 2012 Subcommittee Allocations



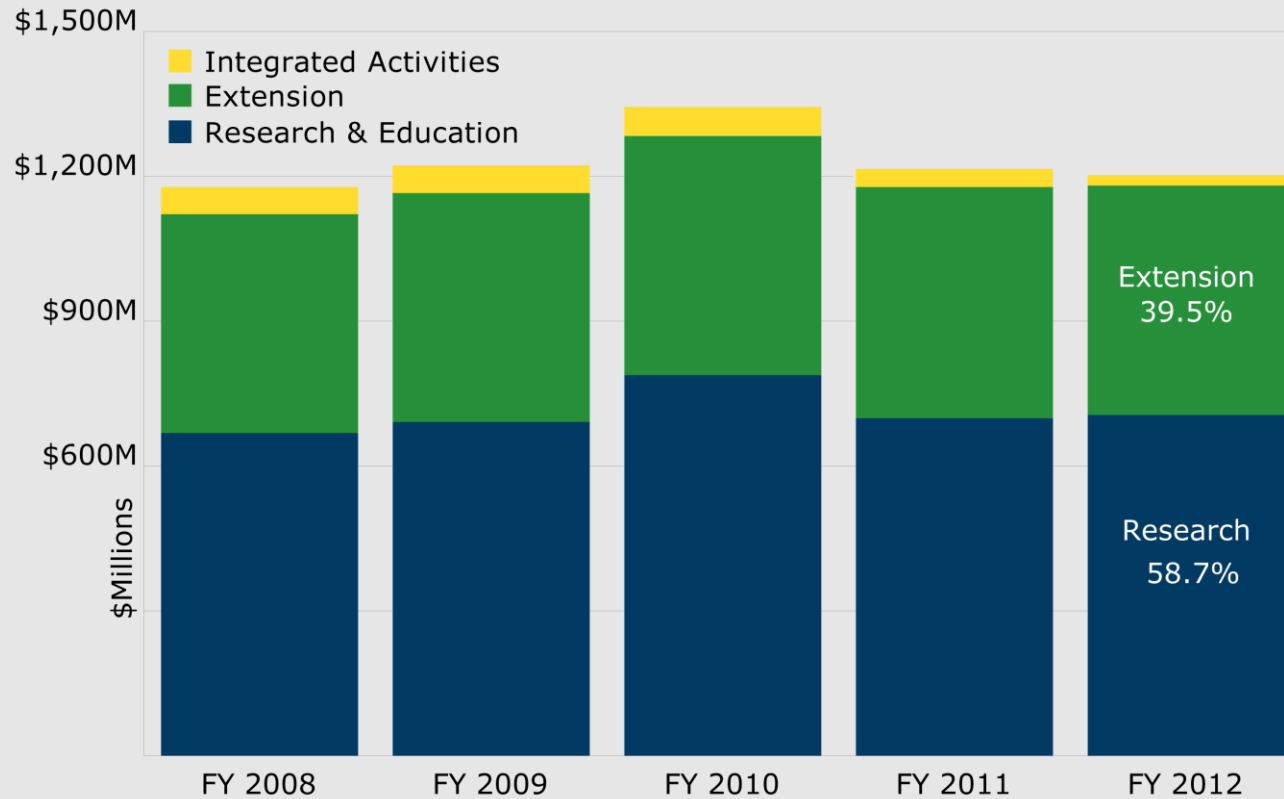
Ag Subcommittee Spending



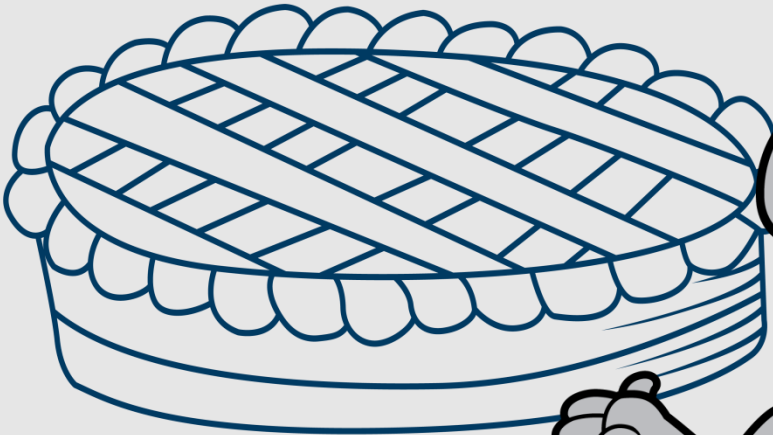
REE Mission Area Spending



NIFA Spending Analysis



SAES Share of the Pie



Federal Outlays
100%



Ag Bill
0.7%



NIFA
0.004%

SAES Piece
0.002% ?!



Jan. 1, 2013... Perfect Storm?

- Bush tax cuts set to expire
- Payroll tax cut scheduled to end
- Sequestration likely to take effect



Funding Trends: NIFA

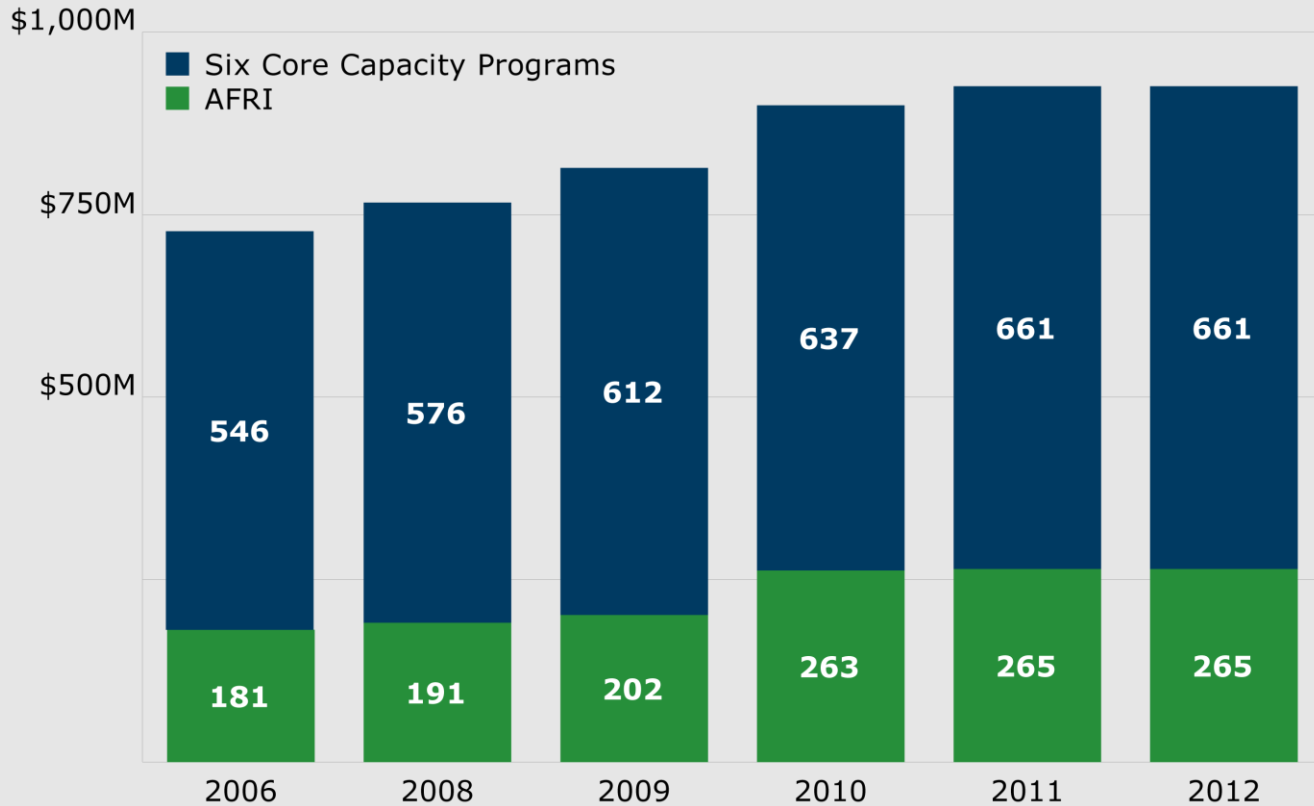


Sustained Focus = Strong Results

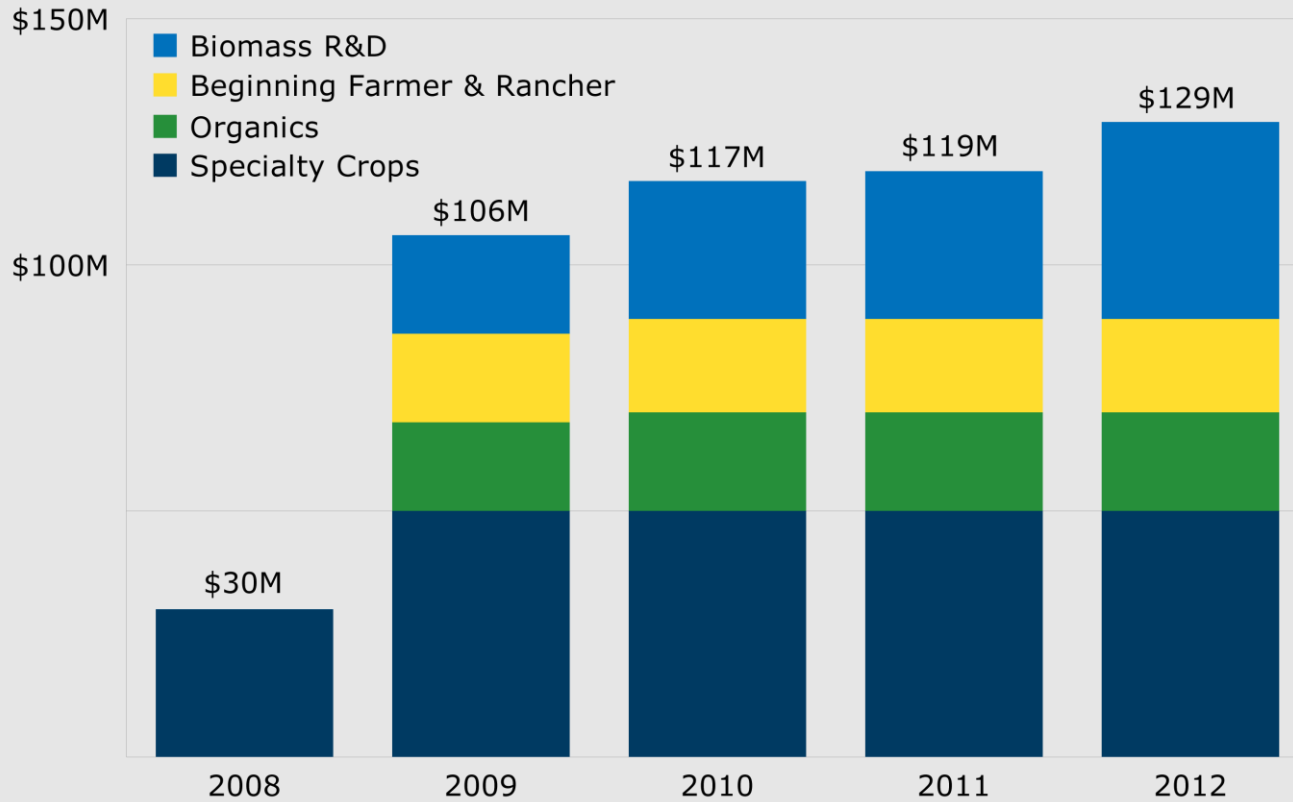
- BAC maintained core priorities
 - Ag & Food Research Initiative
 - Hatch, Smith-Lever, McIntire-Stennis
 - Evans- Allen and 1890s Extension
 - 1994s Extension
- **Results:** +\$198M over five years



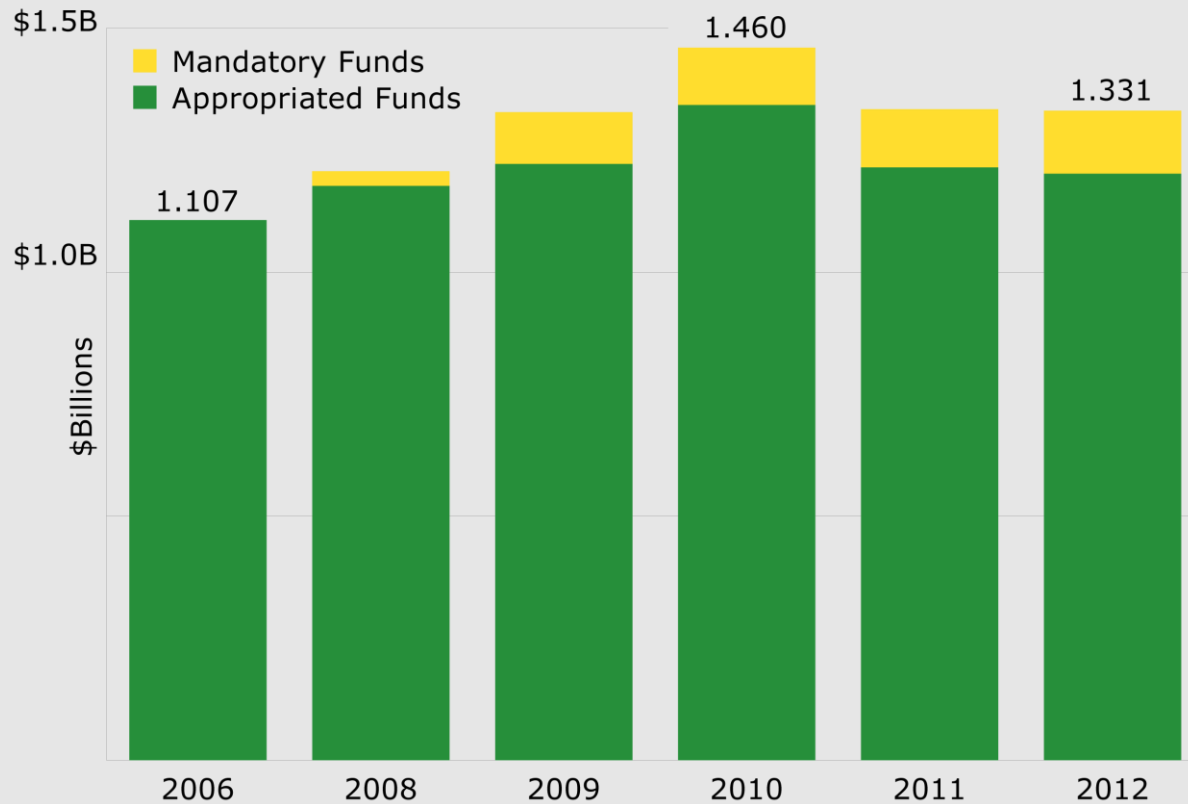
Growth in System's Priorities



NIFA Mandatory Funding



NIFA Topline + Mandatory Funding



Sequestration

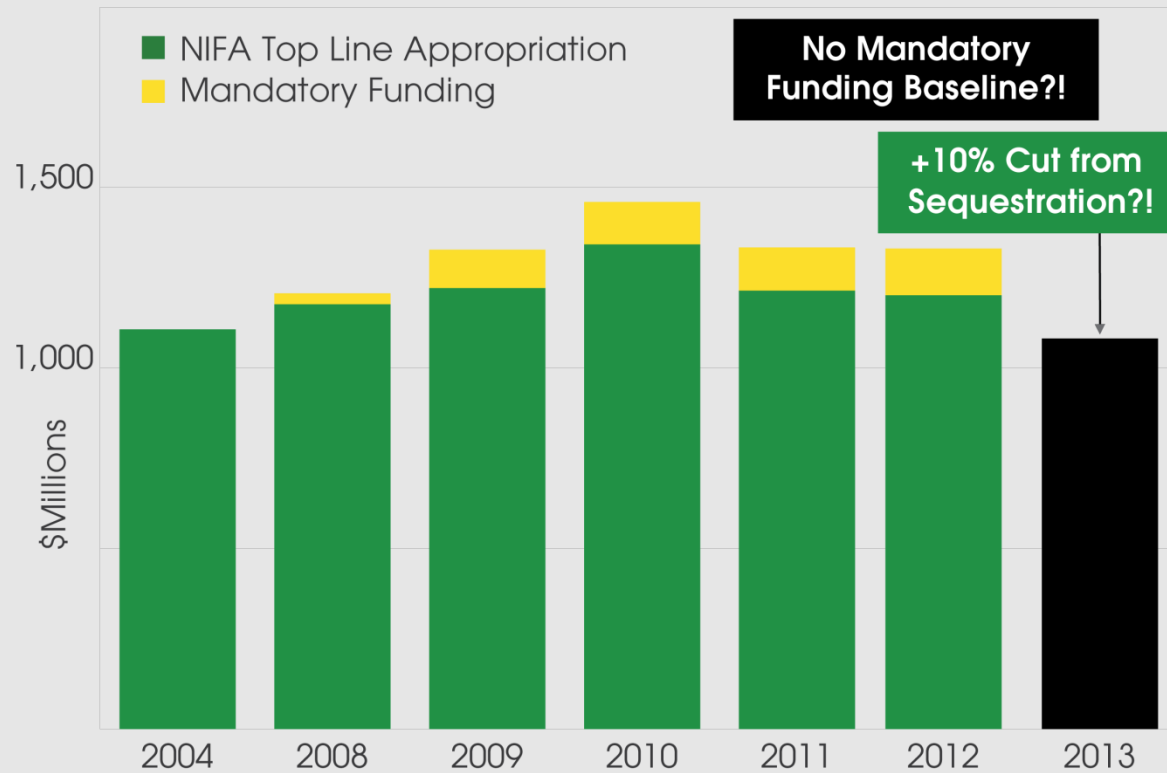


Sequestration

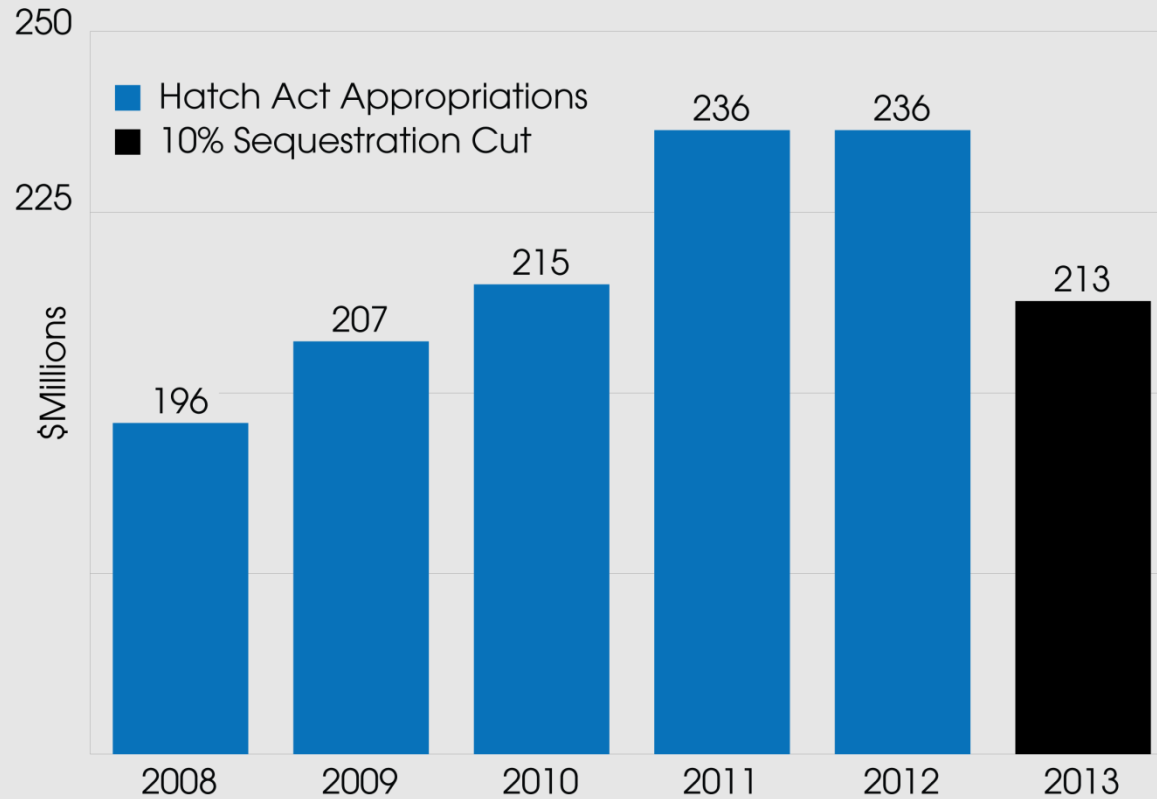
- What exactly is sequestration?
- Sequestration scenarios
 - Pay Me Now
 - Pay Me Later



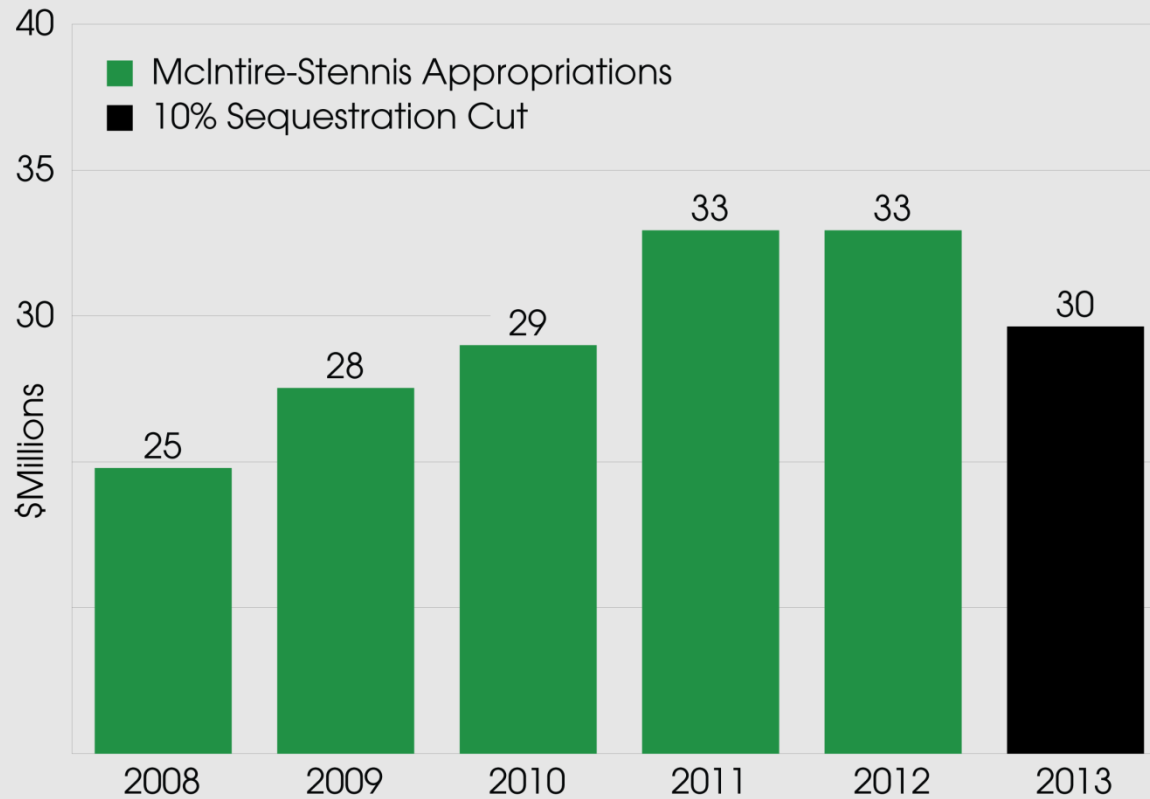
Implications for NIFA Topline



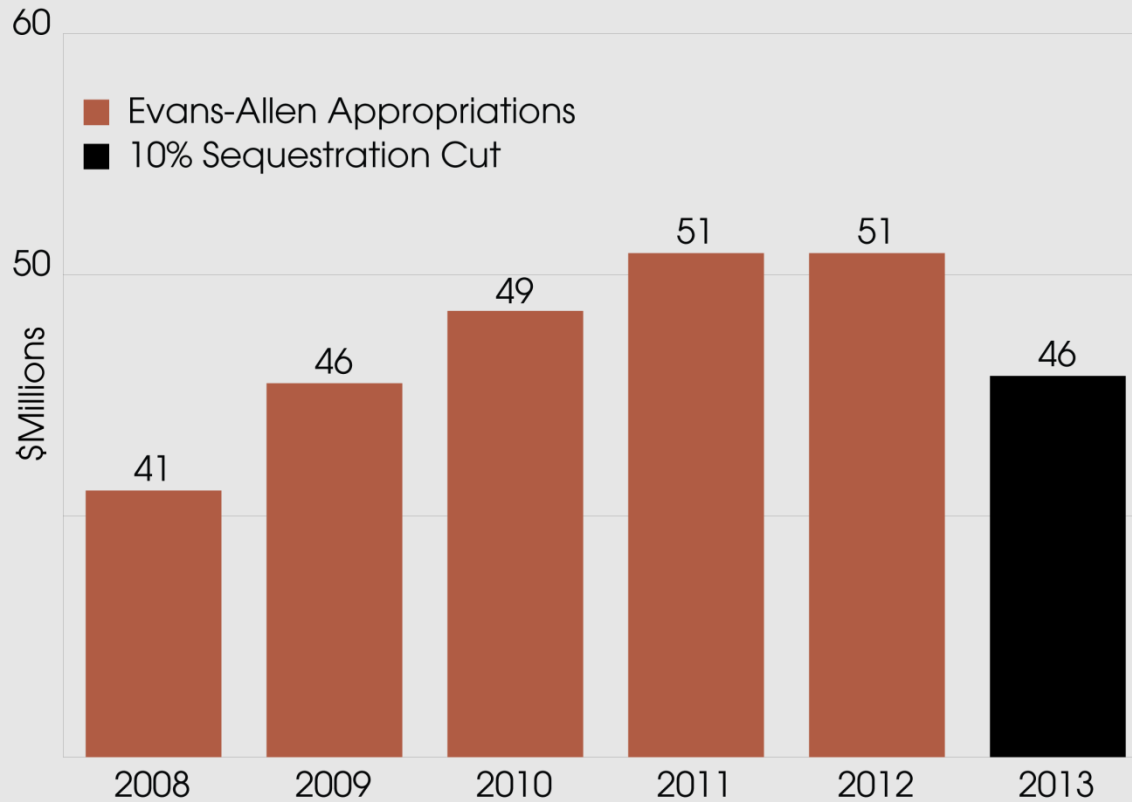
Implications for Hatch Act



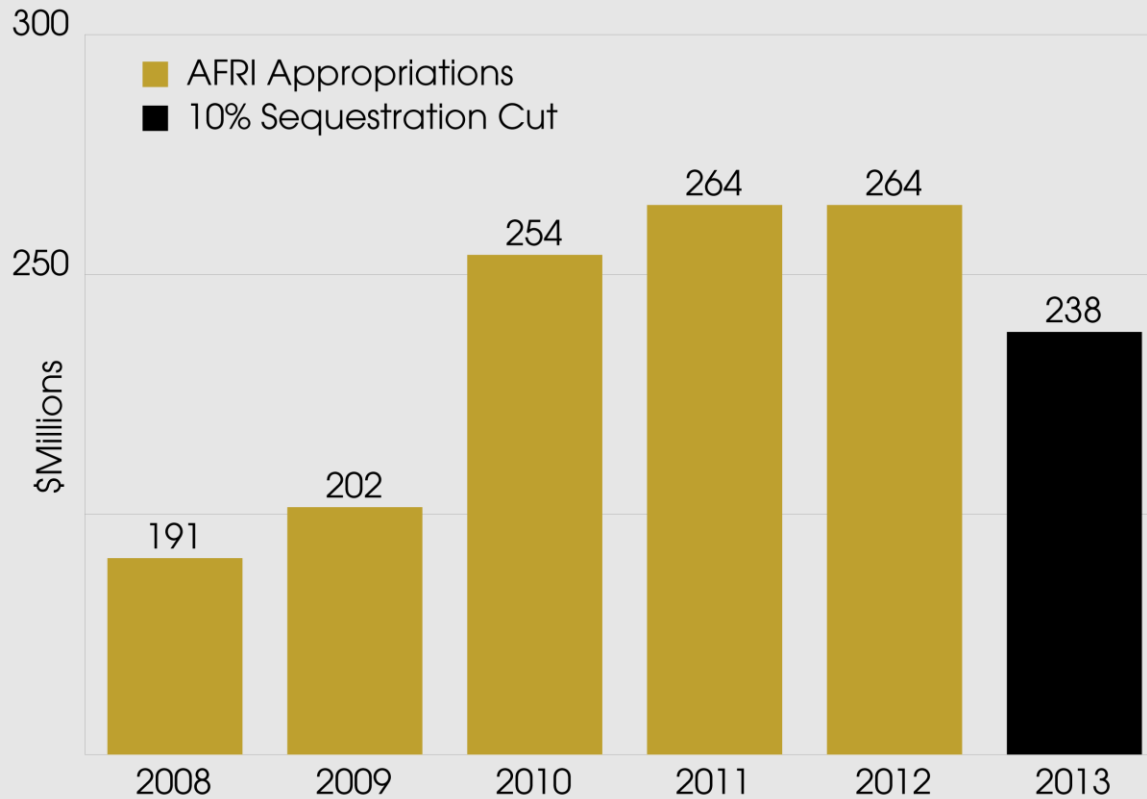
Implications for McIntire-Stennis



Implications for Evans-Allen



Implications for AFRI



Advocacy Recommendations



Advocacy Recommendations

- Hang together (or hang separately)
- Focus on the “do-able”
- Start preparing now
- Gather data on university and stakeholder impacts (especially state-wide effects for Senate)



Questions?

